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Performative approach towards a sustainable environment; the Viplan Methodology

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Abstract

An Enterprise Complexity Model (ECM) is offered as a methodological tool to achieve the distributed governance of an ecology of evolving enterprises towards sustainable goals. Governance is understood as guiding an enterprise's self-organization towards policies creating, regulating and producing sustainable development goals (SDG). Self-organisation is grounded in correcting imbalanced interactions of stakeholders, to increase their requisite variety to achieve sustainability. An ECM guides, with the support of current and disruptive technologies, the interactions of an enterprise with agents in its environment. An enabling context helps the branching of an enterprise's creativity into all kinds of innovations, forms of coordination and operational alignments with environmental agents. Respect for the environment, fairness and social justice are values driving this ecology of enterprises towards a deeper and wider appreciation of the issues besetting future generations.

Introduction

This paper is an evolution of some of my earlier writing, in particular a paper published in IJSS, Vol 2No1 pp.1-22 (Espejo, 2015a) and a chapter in Stowell's book "Systems Research for Real World Challenges" (Stowell, 2018) and is an evolution of some of my more recent publications (Espejo and Foss, 2018), (Espejo, 2018) and recent talks and lectures. This new version offers a significant development of the Viplan Methodology (Espejo, 1993) and clarifies its relevance to the governance of responsible enterprises.

The focus of this paper is responding to the methodological challenge for an enterprise wanting to learn how to develop an ecology of enterprises towards sustainable goals. An Enterprise Complexity Model (ECM) is an extension of my earlier work about the Viplan Methodology (Espejo, 1993) and the Viplan Method (Espejo, 1989b), and is grounded in Beer's Viable System Model (Beer, 1979, 1981, 1985). In general, an ECM is understood as an innovative undertaking in society that goes beyond individual enterprises; it offers a model for the alignment of collaborative enterprises rather than a model of any particular enterprise

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3 or institution. It is a model of an ecology of enterprises, often guided by a leading one,
4 dealing with the complexity of multiple natural and social environmental agents. It is in the
5 nature of this enterprise to operate in a context of challenges and opportunities for the long
6 term, which requires of ingenuity and capabilities to enhance its significantly smaller
7 complexity. The challenge for the enterprise is to find ingenious strategies to bridge this
8 complexity gap¹. Today's economy and the digital technology can play an increasingly
9 important role in making this bridging more effective and socially acceptable. This paper
10 offers responses to these challenges from the perspective of systems thinking and cybernetics.
11 How is it possible for an enterprise to perform effectively under increasing social, ecological
12 and economic demands? How does it achieve viability in these challenging circumstances?
13 These are questions for which Beer's Viable System Model (Beer, 1979, 1981, 1985) gives
14 powerful answers. The particular methodological extension offered by this paper is an ECM
15 to respond to what the enterprise may construct as an unsustainable environment. The digital
16 society shares with the Viable System Model (VSM) its focus on complexity as it is
17 understood in this paper, that is, of the huge number of possible states, or variety, of any
18 situation (Ashby, 1964)². The digital society, as we are witnessing it today, is grounding
19 social activities in technologies with large capacity to create as well as to map all kinds of
20 situational states. Today enterprises of all kinds can balance people's relational variety from
21 the most disaggregated levels to the global level. Algorithms, artificial intelligence, 3D
22 printing, engineering services and so forth are making possible for an enterprise to correct
23 variety imbalance in real time. Rather than dealing with aggregations and averages, this
24 enterprise can offer individual services, through structures and algorithmic models, to its
25 customers. In other words its services can be tailored to specific and individual needs.
26 People's distributed responses to environmental challenges can be managed not only at
27 aggregated levels but most significantly at local levels by local providers through enabling
28 technologies, adding flexibility and convenience (Espejo and Foss, 2018). Through computer
29 networks an enterprise can increase its performance through inclusion of other enterprises
30 and agents in a network of autonomous units, rather than remaining as an independent unit.

36 The VSM provides a powerful heuristic for balancing the huge number of possible states
37 constituting an enterprise's complexity to the even larger number of possible states of its
38 environment. *As is discussed later the accounting for this balancing can help to develop its*
39 *capabilities to respond effectively to challenging environments.* The Enterprise Complexity
40 Model (ECM), as offered in this paper, is a methodological extension of this model focused
41 on problem solving rather than on the viability of an enterprise. It is a guiding model of the
42 enterprise's need to manage the ever increasing complexity of an environment through
43 collaboration and coordination with others, rather than by attempting to go alone as a single
44 formal enterprise. Examples of this management are offered in this paper.

47 The opportunities and threats that enterprises are experiencing in their surroundings suggest
48 that they need to invent and develop ingenious organisational forms, often beyond their
49 formal boundaries, to match these challenges. The ECM offers a methodology for the on-
50 going re-invention of an enterprise's organisational form to bridge environmental demands.
51 This is an application of the *Viplan Methodology*. ECMs are helpful to visualise and develop

57 ¹ This is my interpretation of Thomas Homer-Dixon's Ingenuity Gap (Homer-Dixon 2001).

58 ² Ross Ashby proposed variety, or the number of possible states of a situation, as a measure of the complexity
59 of that situation (Ashby, 1964).
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3 an enterprise's dynamic capabilities³, and it offers a heuristic to create, maintain and develop
4 innovative organisational forms through people and technology.
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6 Similarly to the VSM, which is concerned with making viable desirable purposes, the ECM
7 offers a systemic model to map an enterprise's resources and relationships with others, to
8 strive for, and maintain in collaboration with other enterprises and resources, the
9 sustainability of an environment threaten by society's reckless activities and by nature's
10 challenges. The VSM postulates an *enterprise* as an independent unit, and the ECM,
11 postulates a collective of enterprises as an *organisational system* constituting the VSM's five
12 systemic functions; policy, intelligence, cohesion, coordination and implementation (Espejo
13 2003). All the resources producing either the enterprise or the ECM have one or more of
14 these systemic functions, or in other words, all resources can be mapped onto one or more of
15 these systemic functions. *Together the five interrelated systemic functions may constitute an*
16 *organisational system* (Espejo and Reyes, 2011). An enterprise achieving viability on its
17 own, as well as distributed resources and enterprises, complying with the requirements for
18 viability, are postulated as organisational systems.
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22 The Viplan Methodology uses the *Viplan Method* to *diagnose* and *design* an enterprise's
23 structure. In its diagnostic mode, Viplan, as a method can be used to assess whether an
24 enterprise is adequate or not for its ascribed, or de facto, purposes. Through diagnosis it is
25 possible to work out archetypical organisational shortcomings (Espejo, 2008) that offer
26 guidance for improvements. In its design mode, from the ascribed purposes, Viplan works out
27 the configuration of resources and relationships that are necessary to produce an effective
28 structure. The Viplan Methodology uses this latter mode to model the dynamic adaptation of
29 resources to a changing environment; this constellation may be proposed as an ECM.
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32 In what follows, first, I discuss enterprises, institutions and organisational systems. They
33 provide the shared systemic foundation for Enterprise Complexity Models. Second, I explore
34 complexity and requisite variety (Ashby 1964) as key constructs to study and develop ECMs.
35 Then, thirdly, the Viplan Methodology is proposed as a methodology supported by two
36 learning loops, the cybernetics loop underpinned by Beer's Viable System Model and the
37 problem solving loop underpinned by Checkland 1981 and Espejo, 1993). I finish with a
38 reflection about the contribution of the ECM to our understanding of an enterprise's
39 performance in a network, with a focus on environmental sustainability and governance.
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42 Enterprise, Institutions and Organisational Systems

43 In the network economy the formal enterprise usually is different to an organisational system.
44 This is an important distinction. In the network economy, more and more, enterprises *name*
45 what they do as transformations of inputs into products that go beyond their own capabilities.
46 To produce these transformations they require the contribution of other enterprises; they are
47 naming an *organisational system* that is different to the enterprise in focus. Making viable
48 this organisational system is a means of working out the viability of an extended set of
49 enterprises. Methodologically, *a focus on an enterprise alone is too restrictive. The extended*
50 *set of enterprises is now the system-in-focus to which the VSM is applied.* The individual
51 enterprise's viability is likely to require more than producing individual products or services,
52 but furthermore success *producing* a network of resources and enterprises. The participants
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57 ³ Eisenhardt and Martin (2000) define dynamic capabilities as 'the firm's processes that use resources –
58 specifically the processes to integrate, reconfigure, gain and release resources – to match and even create
59 market change'
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3 in this network of the ECM of course can and do change over time. Examples of ECM are
4 offered in what follows.
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6 Public Sector Institutions

7 In the public sector these networks often go beyond a particular *institution*. These institutions
8 often do not create, regulate and produce their services by themselves. For instance in
9 education, the ministry responsible for a country's education is unlikely to deliver
10 educational services by itself. The ministry, as an institution, depends on the collaboration of
11 thousands of schools and millions of families to deliver the country's necessary educational
12 services. Unless it succeeds in creating this larger organisational system, the ministry will fail
13 in delivering the country's educational policy (Espejo, Bula, & Zarama, 2001), (Espejo and
14 Reyes, 2011). The system in focus is the educational system and this is the "extended
15 enterprise" that needs of an evolving ECM for the design and development of an educational
16 systems beyond the ministry alone. The ministry is a *public institution* for which the total
17 educational system is the *organisational system*⁴. The institution alone, in this case, is not an
18 organisational system. Of course a study may focus its attention on the institution, but it will
19 need to recognise that the institution's performance is highly dependent on the quality of its
20 relations with the other contributors to the organisational system. Otherwise the study may
21 reinforce the customary fragmentation of public services. Of course if individual *public*
22 *institutions* create, regulate and produce their services, such as could be the case of
23 autonomous public and private schools, they are enterprises and also organisational systems.
24 In recent times it is common to find public-private partnerships (PPP). This type of
25 arrangement is a form of delivering services to society. These public institutions are leaders
26 of *service delivery networks* in collaboration with the private sector. The focus of the Viplan
27 Methodology is on the viability of these PPP networks rather than on the public institutions
28 alone. Thus, the system-in-focus is larger than the public enterprise and its constitution can be
29 more flexible and susceptible to on-going changes. Instilling flexibility in enterprises and
30 institutions is a dynamic process that may require considering an enterprise complexity model
31 with boundaries beyond the public institution (West et. al, 2014).
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37 Lead Enterprise

38 Globalisation is being exploited by many enterprises through the creation of networks. For
39 instance a company's purpose may be producing computers; however at a closer scrutiny it
40 becomes apparent that it is a *lead enterprise* to produce computers, in a network with many
41 other enterprises and resources. In this case the system in focus is the organisational system
42 that creates, regulates and produces the computers, which is a network of enterprises that
43 creates, regulates and produces the products agreed by the network with the lead enterprise.
44 While each of the networked enterprises may well be an organisational system in its own
45 right, the lead enterprise requires effective communications with its network of enterprises to
46 achieve viability. This kind of structure requires a quick reconfiguration of resources. The
47 core competencies of the lead enterprise support the clustering of a wide range of enterprises;
48 these enterprises can vary according to environmental demands and local circumstances. This
49 flexibility allows the lead enterprise to develop its own dynamic capabilities in collaboration
50 with the network.
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54 A core competency for enterprises today is managing relationships and interactions that are
55 continuously changing as new technologies and environmental conditions make possible
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58 ⁴ Public institution, in this context, is a formal body in a society created by law to deliver a public service
59 (Espejo & Reyes 2011).
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3 changing configuration of resources and therefore asserting different strategies to manage
4 their own and environmental complexities. This is a process of creating new structures based
5 on the existing ones. In this sense Viplan is about supporting significant structural
6 adjustments, even changing identities, as new conditions emerge.
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9 Another instance of a lead enterprise is that of science parks, which have been set up near
10 universities around the world for decades. Science parks provide common services to enable
11 the viability of high technology enterprises. However, in this case, each enterprise maintains
12 its own concern and identity. In this case the consonance ((Barile, Saviano, Iandolo, &
13 Calabrese4, 2014) of the involved enterprises may be weak, but, as a network, they share the
14 enabling communications of a lead enterprise. The transformation of the Science Park, as an
15 enterprise, goes beyond the economies of scale of providing services to enterprises sharing a
16 physical space but it extends to communications for innovation. Thus the transformation of
17 the lead enterprise is *orthogonal* to those of the peer enterprises under its umbrella. Making
18 the Science Park, as an umbrella enterprise, viable does not imply that it is producing
19 sophisticated software applications or transducers for industrial applications or many similar
20 possibilities. These are the concerns of its embedded enterprises. It implies enabling
21 *communications* for innovation to a network of enterprises. In the longer run the viability of a
22 science park will depend on successful and synergistic tenants forming a collective
23 organisation; some form of collaborative complexity management should take place.
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27 In all cases, even if its transformation is not aligned with the transformations of some or all of
28 the networked enterprises, the lead enterprise should strive for its own viability, as it develops
29 orthogonal communications with the network. This lead enterprise could provide to the
30 enterprises using its services not only technological infrastructure, meeting facilities, printing
31 facilities and several other regulatory capabilities, but also collective innovative capabilities
32 to make possible a viable collective enterprise.
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34 Peer Enterprises

35 A more general alternative organisational form is that of enterprises aligning their interests to
36 constitute bottom up a larger enterprise. Each has an independent transformation of its own,
37 but they may agree to produce together a larger, encompassing, transformation. For the
38 Viplan Methodology the system in focus is the larger, self-organising, organisational system
39 emerging from the *member* enterprises. Provided they achieve cohesion they are forming a
40 larger organisational system. This is the case, for instance, of a cluster of aligned regional
41 enterprises. Regional policies may enable producing a collaborative cluster. What is
42 particular to this case is the alignment of their interests. One enterprise may operate as a
43 catalyst -as *primus inter pares*- but it has its own transformation; all enterprises depend on
44 external resources supporting the cluster and steered by regional or sectorial policies and
45 management bodies. This idea can be extended to develop virtual relationships with similar
46 and complementary enterprises in different regions and with larger complementary
47 enterprises of a global nature, forming what O'Callaghan has called an extended dynamic
48 clustering (Nachira et al 2007). What is of particular relevance today is that these forms of
49 collaboration are supported not only by shared cultures (Foss and Espejo, 2018) but by ICTs
50 that few years back were unavailable (Avril & Zumello, 2013, Johnson, S., 2012,
51 Christensen, C. et al, 2009, Tapscott, D., 2009, Teece, J.D., 2008, Harari, 2017, 2018,
52 Schwab, B, 2017, Zuboff, 2019). Standards for collaboration are evolving constantly, making
53 possible routine exchanges and communications between enterprises as if they were parts of
54 the same enterprise.
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59 In summary, methodologically, Viplan makes the distinction between enterprises, institutions
60 and organisational systems. An organisational system can be much larger, but also smaller,

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3 than either an enterprise or an institution. It is the organisational system in focus that is
4 considered the response to the opportunities and challenges posed by a relevant problematic
5 environment. Naturally, if an enterprise or institution creates, regulates and produces its own
6 products/services, and is the focus of the study, then it can be the system in focus, whose
7 structure and identity are studied with the support of the VSM. However, if the focus is one
8 institution that does not create, regulate and produce its products/services but only does one
9 or two aspects of this triplet, then the organisational system will be larger or smaller than the
10 institution, as was the instance of the educational system explained above (Reyes, 2007).
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13 Sustainability, Complexity and Requisite Variety

14 Sustainable development goals as proposed by the United Nations Development Programme
15 (2018), are to different degrees, huge challenges for enterprises. In the language of
16 complexity this means that natural and social agents in the environment are generating much
17 additional variety for which most likely individual enterprises may have no response capacity
18 today. In an environment suffering sustainability issues, it is natural for enterprises to
19 experience huge problematic situations. In these circumstances they either create responses
20 or risk underperforming to the detriment of a sustainable environment. In other words, in a
21 dynamic and challenging world, the number of possible relevant states that they should deal
22 with is increasing all the time, possibly beyond their immediate performative capabilities, and
23 unless they develop commensurate response capacity they will underperform (Ashby, 1964).
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27 In fact, the variety, even of simple situations, is exceedingly large (Beer, 1979). More so, for
28 governments, paying attention to global environmental situations such as society's health,
29 and their implications to millions of individuals' health. To avoid being swamped by variety,
30 participant observers, ascribe purposes to social issues. This would suggest that they need to
31 observe their interactions holistically rather than in a piecemeal fashion. Unfortunately this is
32 not always the case. In a cognitive sense they often define their situations as fragmented
33 black boxes, with many independent inputs and outputs, failing to recognise the advantages
34 of absorbing complexity through taking advantage of local situational connectivity. This is
35 failing to decentralise the management of a situation and remaining in a hierarchical
36 arrangement. Overcoming this shortcoming is a purpose of the ECM.
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39 Dealing with threats such as global warming or dealing in general with sustainable
40 development goals, require far more than trial and error; situations are too complex and time
41 is too short. We need ingenuity, inventiveness, creativity and resources to produce desirable
42 outcomes and avoid poor complexity management. For an enterprise these are all problem
43 solving situations that share a common structure; the need for intelligent forms to attenuate
44 (reduce) its situational complexity and to amplify its response complexity. Performance
45 depends on the ongoing balance achieved between attenuation and amplification; these
46 interactions define performative eigen processes ((Espejo & Dominici, 2016; Pickering,
47 2010), (Lassl, 2020)) within the enterprise and between them and their environments, driving
48 learning processes towards enterprise complexity models (ECM).
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51 ECMs aim at correcting variety imbalances in an enterprise's performance, that is, ECMs
52 deal with performative situations relevant to their interactions within the environment
53 (Pickering 2010, Espejo and Foss, 2018). Operating in this context poses challenges –it is a
54 learning experience- making apparent that one way or the other enterprises –as long as they
55 remain in operation-to perform well- they need to match situational varieties. Enterprises are
56 constantly striving to regulate a challenging surrounding. To perform well, through
57 interactions, they need requisite variety operators, that is, particular strategies and practices to
58 deal with the variety of their environment through self-organisation and self-regulation (cf.
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3 Espejo and Reyes, 2011) to make their *residual variety* manageable (Espejo, 1989a). What is
4 of significance is that for any situation unwittingly a wide range of variety operators co-
5 evolve, thus constituting the communications between the enterprise and its situational
6 environment. The quality of these operators defines the enterprise's performance or
7 alternatively achieving a desirable performance requires requisite variety operators.
8 Unfortunately, more often than not variety management is inadequate to achieve sustainable
9 development goals. *An imbalance between amplifiers and attenuators in the interactions*
10 *between an enterprise and its environment implies a waste of resources and poor*
11 *performance. This may be happening precisely in situations where the enterprise should*
12 *strive for more and more ingenious forms to solve a problem.* Thus, from the perspective of
13 complexity, the question is how to develop more ingenious and effective forms of variety
14 management. Indeed, not only these forms are influenced by available technologies, but also,
15 in challenging new situations, by the search of new technologies and scientific discoveries.
16 *ECMs are proposed as forms of variety management for specific problematic situations.*
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20 For any enterprise, new developments beyond its capabilities, such as a pandemic (e.g.
21 COVID-19) organisational improvements supported by new scientific discoveries or
22 technological breakthroughs are necessary. If the ECM is proving ineffective and its
23 regulatory cycle with the environment - its attenuators and amplifiers in use- is inadequate,
24 new developments are necessary to redress the balance of these variety operators. Indeed,
25 often these new scientific and technological developments affect this balance, requiring
26 stronger more focused attenuators and amplifiers. Not surprisingly new global
27 communication demands are challenging the response capacity of enterprises everywhere.
28 Proliferation of variety that is not accompanied by appropriate variety management *within* the
29 environment and *within* the enterprise itself, and between them, traps enterprises in non-
30 learning situations; they fail to understand the consequences of the evolving new states. They
31 risk reduced performance, and in the case of a pandemic, to unnecessary deaths. Enterprises
32 need a holistic appreciation of the situation. This holism is at the core of the enterprise's
33 complexity model. This view implies that to learn and improve performance, enterprises have
34 to improve in tandem their capabilities to observe and articulate environmental distinctions
35 and to diagnose and design responses.
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39 A consequence of new technologies is increased connectivity –at all structural levels, from
40 the local to the global- that possibly enterprises have not experienced before, as they operate
41 less and less in isolated niches and appreciate more and more the consequences of their
42 actions beyond their local environments. It would appear that the new technologies are
43 increasing people's holistic (i.e. systemic) appreciation of their organisational world. In this
44 sense technologies are changing the nature that enterprises are confronting in their quests for
45 sustainability. Learning loops are essential to maintain a dynamic stability and reconfigure
46 the enterprise's dynamic capabilities. The invention and deployment of new technologies
47 play a key role in this evolution. Enterprise Complexity Models offer a conversational
48 platform to use new technologies in the constitution of sustainable environments.
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51 To sum up, enterprises are constantly confronted with challenges that exceed their response
52 capacity. To maintain viability they require ingenuity, inventiveness and resilience. ECMs
53 offer opportunities for an enterprise to confront sustainable development goals in a complex
54 world. This view emphasises the co-evolution of an enterprise in its self-constructed
55 environment and the entrepreneurial efforts that are necessary when this enterprise is
56 confronted to challenging problems of related sustainability.
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The Viplan Methodology: strategies for a sustainable development

Unfortunately, enterprises are often structurally fragmented and their interactions are dysfunctional to the requirements for sustainability of, for instance, a healthy society. They are often focused on short term results and are insensitive to the consequences of their longer run performance. The aim of the Viplan Methodology is increasing an enterprise's consonance with its environment (Barile, et al. 2014), to contribute to its own and the wider environmental sustainability. How can an enterprise increase its sensibility to the world around? The challenge is, for a given purpose, to improve its cybernetics; how to increase the quality of its structure, from the most basic to the most global interactions and resources. Organisations are structure determined (Maturana, 2002). How to make its people operate in a free and creative environment that gets the best out of them? All this is necessary to recognise problems and to create opportunities for implementation and for innovation. The idea is improving people's interactions as well as improving the organisation structure to get the best out of them. All these are requirements for effective performance and positive contribution to environmental sustainability. In the context of the Viplan Methodology the Viable System Model (Figure 1), is a model for these purposes:

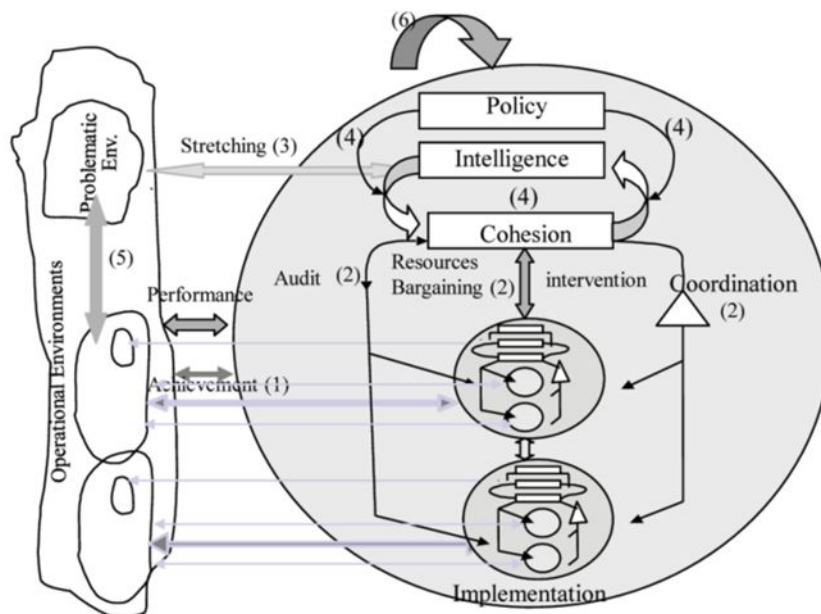


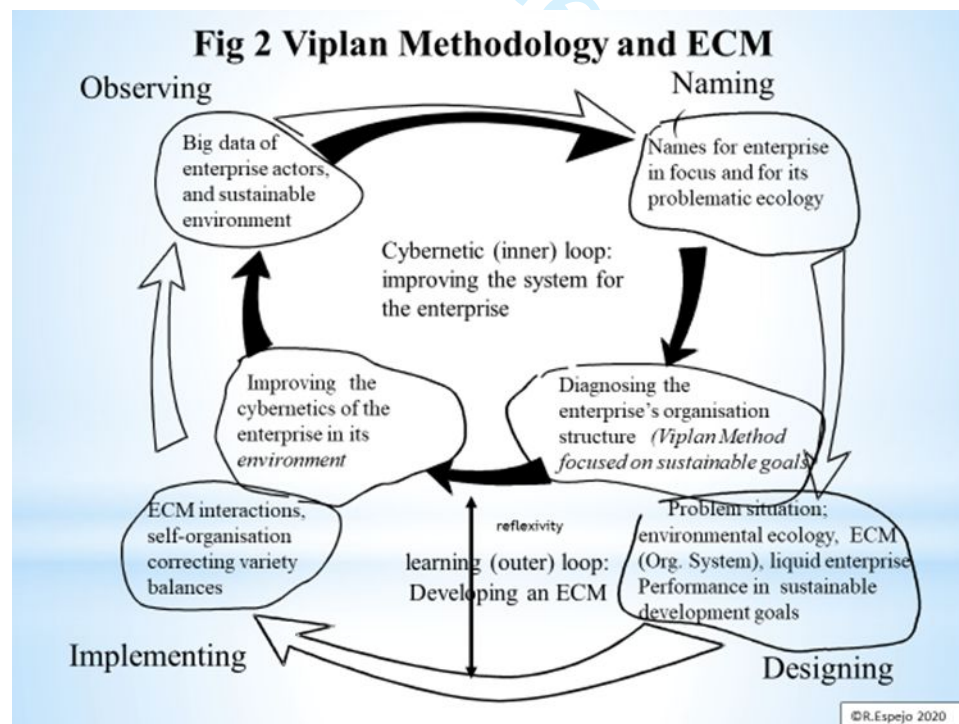
Fig 1. Viable System Model: Reference Model (Reference Beer, 1979, Espejo 2008)

And the Viplan Method (Espejo, 1989 b) is a tool to diagnose those aspects that are limiting the enterprise's performance (Espejo and Reyes, 2011). This diagnosis highlights the need to correct stakeholders' interactions which are out of balance. In particular their shortcomings in their conversations for policy implementation, innovation and sustainability.

Enterprises today are evolving in environments that are significantly different to those of the 20th century industrial economy. The 4th Industrial Revolution is overloading enterprises with big data, is offering artificial intelligence models, blockchains, internet of things, and

many more enabling technologies (Schwab, 2017). New enterprises are driven by these collaborative technologies that allow them to correct shortcomings in their interactions, increasing opportunities for self-organisation and getting the best out of limited resources. These technologies facilitate, if successfully implemented, less hierarchical networks and new organisational forms that are more participative and inclusive.

The Viplan Methodology is intended to manage the complexity of problematic situations (Espejo 1993), which in this paper is sustainability (see Figure 2). It provides a learning platform that bootstraps an enterprise's dynamic capabilities to its value chain in the environment. The inner (diagnostic) loop of Figure 2 highlights an enterprise's learning starting from its current structure, which among other aspects, aims at increasing environmental sustainability and performance. This structure, if adequate, should offer a distributed and balanced capacity to manage the enterprise's tasks and therefore it should offer the best opportunities to bootstrap new capabilities to respond to the enterprise's evolving purposes and values in a changing environment. This is the purpose of the second outer (development) loop. This loop gives the chance to people in the enterprise to construct an ECM as a model of the necessary structures to develop the enterprise's ecology of enterprises to interact with environmental agents. These structures are necessary to create and implement sustainable strategies and offer reflexive interactions that help re-entering them in both directions, making apparent that they are true communications between the enterprise in focus and enterprises in its environment, rather than unilateral one way information transfers. For the Viplan Methodology *reflexivity* is a mechanism to correct and balance the varieties between the inner and outer loops, as is illustrated in Figure 2 (cf. Espejo and Foss, 2018)



The inner loop is about improving the structure of the organisation in focus, such as an energy supplier or a local hospital. At the same time this loop may develop reflexivity with those enterprises and resources that are contributing to handle goals for sustainable development, constituting the ECM in the outer loop. Reflexivity improves the collective structure of the enterprises emerging in the outer loop from their interactions with the

enterprise in focus in the inner loop, while at the same time these interactions are changing and improving its own structure. The purpose of the enterprise in focus may remain unchanged, but its structure is likely to be fluid as it constitutes an ECM. This fluidity is reflected in Figure 3, which is no more than Figure 1, but now with dotted circles, showing that the boundaries of the enterprise, at all recursion levels, are fluid.

Reflexivity of Inner and Outer Loops; from diagnosing and improving the cybernetics of an enterprise to constructing an “enterprise complexity model” for problem solving

The starting point for an ECMs is the concern for an enterprise to interact with multiple agents towards a sustainable environment. The enterprise needs to work out a desirable transformation to bridge its complexity gap with a challenging environment. From a complexity perspective, working out this transformation is a key aspect for policy making. It helps clarifying the systemic purposes of the enterprise’s resources. It can be a health service of a city, a hospital, a school, or any other enterprise. This clarification is a methodological challenge. A clear transformation opens up conversations about resources, environmental challenges and extending or modifying the enterprise’s boundaries (see Figure 3).

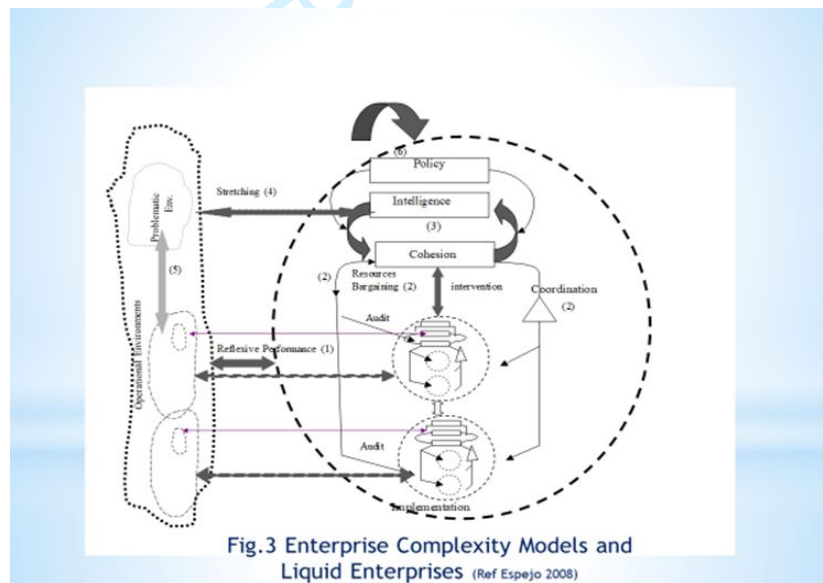


Fig.3 Enterprise Complexity Models and Liquid Enterprises (Ref Espejo 2008)

In the cybernetic (inner) loop of the methodology (Figure 2) observers name the transformation that in their view the enterprise is producing in its environment; additionally they name inputs, outputs and stakeholders. The VSM (Figure 1) is the *heuristic* to produce and manage the complexity of this transformation. For a particular transformation -for instance, an energy enterprise- it is very different if observers see the enterprise as producing and distributing electricity, starting from non-renewable fuels, going through energy producing plants and finishing with networks distributing energy in the market, than seeing it as an enterprise that only distributes energy. The VSM with the Viplan Method, underpin the methodology. The method pins down the chunks (sub-transformations) of complexity that the enterprise is *managing* as self-contained units. Within themselves these chunks should be strongly interconnected operationally, but, we expect that between them they should have less operational interdependence. This chunking is a means to reduce the *residual variety* (Espejo, 1989a) that is relevant to the enterprise’s management; most of the variety is self-contained

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3 within the chunks, under their own management. Together these chunks produce the
4 enterprise's transformation. In a diagnostic mode, observers see chunks of a transformation
5 and their regulation. They see the enterprise's selected strategy to contain the variety of its
6 self-defined transformation, which in our energy example is to produce energy. For each
7 chunk the enterprise develops an organisational unit to match relevant environmental
8 complexity and together they matches, if successful, the complexity of producing energy. We
9 can assume that through a learning process the enterprise reaches a strategy to match the
10 variety of producing a clean energy with autonomous chunks of organisational complexity,
11 implying that these chunks, as set up in the enterprise are an empirical measure of its relevant
12 environmental complexity. The situation is different when the purpose is more than the
13 diagnosis of an energy enterprise but the design of an *organisational system* for an affordable
14 and clean energy, say, for a region. This in fact may well be the problem situation, where an
15 ECM can help. In this case we start from an enterprise's current transformation as a
16 reference; and we propose a new chunking for a clean and affordable energy. This may
17 require an innovation or a new business model. For this transformation it is necessary to
18 create a new complexity management strategy, or an Enterprise Complexity Model, which
19 may require partnerships and agreements with other enterprises, whether these are suppliers,
20 customers or stakeholders in general. The challenge is designing a network of collaborative
21 enterprises, which may make use of the advantage of distributing the management of
22 environmental complexity among various complexity drivers; this distribution can be referred
23 as innovative technological and structural models. It is only when the enterprise embodies
24 *together with other enterprises and resources the requisite organisational units to produce*
25 *the transformation* that it is operating with an *enterprise complexity model*. In the Viplan
26 Method those self-contained organisational units producing the enterprise's transformation at
27 different structural levels, define its *primary activities*⁵ and its *unfolding of complexity*
28 (Espejo, 2003). This is the enterprise's strategy to manage the complexity producing its wider
29 transformation. Each of these chunks needs autonomy to produce something cohesive in a
30 complex environment. A one to one matching between the chunks identified by structural
31 and technological models and primary activities will be the outcome of debates as the
32 enterprise clarifies a possible *enterprise complexity model*.
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38 The inner loop of the Viplan Methodology is about making an enterprise's structure effective,
39 that is, making good its cybernetics. This structure is necessary to increase its capacity to
40 create better conversations and interactions to produce innovative products and services from
41 the local to the global⁶. Resources may be centralised or decentralised according to the
42 enterprise's strategy to deploy resources and the available *technologies*. For instance,
43 particular technologies may permit more centralisation without bureaucratisation (Espejo,
44 2008). Other technologies may allow more decentralisation without losing cohesion. As new
45 technologies emerge, different configurations of resources with external resources are
46 possible. Indeed, the distribution of complexity may change not only within the enterprise,
47 but perhaps, more of the enterprise's transformation, and related chunks, can benefit from the
48 support of external agents, allowing an enterprise's slimmer and perhaps more effective
49 structure. Anticipating and discussing these changes is a purpose of the ECMs.
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53 The inner loop creates the conversational and structural platform to develop an enterprise's
54 dynamic capabilities to improve its performance towards the development of a sustainable
55 enterprise. The Viplan Method helps to diagnose the enterprise's organisational identity and
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58 ⁵ Primary activities of the ECM are those directly producing the extended enterprise's transformation.

59 ⁶ Including all its full complexity and not only the intelligence capabilities of the global level.
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3 structure (Espejo, 2008) and supports its final activity; improving the existing context for
4 distributed development and innovation in the enterprise. This is a platform to bootstrap the
5 learning (outer) loop of the methodology in the *reflexive process* of developing the ECM.
6

7 An ECM, in this situation, is a model of the strategy of an ecology of enterprises to manage
8 the complexity of an enterprise's interactions with agents in its environment. It should be an
9 ingenious form of relating resources to bridge the complexity gap between the enterprise and
10 agents in its environment in the quest for an enhanced sustainability.
11

12 This complexity management entails the creation, regulation and implementation of an
13 extended enterprise policy. The key aspect to appreciate is that the ECM is a methodology
14 focused on problem solving rather than on the viability of a particular enterprise; this is the
15 purpose of the inner loop. In the outer loop the VSM is a model to visualise the complexity of
16 a self-organised system, taking place in a highly complex environment. The ECM's key
17 concern is working out its boundaries, finding ways of understanding and operationally
18 measuring the complexity of its chunks, reconfiguring its resources taking into account
19 technological developments and the complexity of the environment and supporting the
20 emergence of a cohesive and adaptive structure. In order to reconfigure resources it is
21 necessary to understand their systemic contributions to the extended model of the enterprise,
22 that is, to its ECM. Are they supporting aspects of its policy, intelligence, cohesion,
23 coordination and implementation functions, at different recursive levels?
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27 What is the problem solving space for the enterprise? The question is the mismatch between
28 its current structure and its environmental challenges. This step starts by clarifying the
29 enterprise's new transformation. The transformation (in the outer loop) is bootstrapped to the
30 ongoing diagnosis of the enterprise's cybernetics in Figure 2 in the inner loop. This diagnosis
31 is done with the Viplan Method. Can resources be better deployed, and can relationships be
32 more effective and interactions corrected to enhance variety management? However, as the
33 diagnosis is done, it is natural to discover changing environmental conditions and whether or
34 not a new ECM is necessary. The enterprise is learning from its environment, which may
35 require adaptation to produce more effective responses. This is a matter of ingenuity; the
36 enterprise may need new organisational forms to bridge the variety gap with its self-defined
37 surroundings (Espejo, 2017).
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40 Reconsidering what is going on, naming a new transformation, or finding better ways to do
41 what the current one is doing, is at the core of extending the viability of an enterprise. This is
42 a trigger to develop an ECM with the support of the outer loop. In the network economy new
43 forms of transforming inputs into outputs are emerging constantly. Information and
44 communication technologies (ICTs) as well as new models (e.g. system dynamic models,
45 mathematical models and others) are making possible networks and alternative forms of
46 association for enterprises. Producing an enterprise's services can take place in different parts
47 of the world and with different technologies. Discussing the enterprise's boundary is essential
48 to reinvent the strategy to carry out its revised purposes. More and more these boundaries
49 entail several, if not many, other enterprises. The organisational system that it implies -the
50 new system in focus- is likely to be larger than the current enterprise; the ECM needs to
51 consider resources and relationships beyond the existing enterprise. The named new
52 transformation implies tasks that are performed by other enterprises. This fact implies
53 developing relationships of cohesion for this new network of enterprises, which requires
54 coordination and integration systems to overcome, among other aspects, distance and time
55 differences to facilitate sharing resources among the network. Standardisation of services and
56 procedures between the different enterprises becomes essential; enterprises data interchange,
57 communication protocols (e.g. blockchains and operational coordination) for B2B
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3 interactions help giving cohesion to the ECM. Software, improved models and many other
4 coordination technologies are necessary to build up trustful relationships. These technologies
5 are enabling increasingly reliable communications throughout the organisational system.
6 These developments are making possible new and more flexible liquid organisational forms
7 (Bauman, 2000) (cf. Figure 3).
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10 Defining the problem solving space helps appreciating the complexity gap between the
11 enterprise and its self-defined environment. This is the role of the new ECM. In this case, an
12 aspect of problem solving and therefore of the ECM, is visualising a new network of
13 enterprises -a new business model- to produce the new problem solving system (outer loop in
14 Figure 2).
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16 The outer learning loop of the Viplan Methodology is bootstrapped to the current enterprise's
17 technological and structural models, that is, a new ECM, with a new problem solving space,
18 is bootstrapped to the current one. This is proposed as a heuristic to assess the organisation's
19 strategy to manage complexity. Methodologically, Viplan requires that technological and
20 structural models are produced to visualise a new cluster of networked enterprises producing
21 the organisational system.
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24 Producing an enterprise's new products and services transform an ECM's inputs into services
25 for, in our case, desirable sustainable development goals. As already said, producing this new
26 complex transformation entails different interrelated chunks of complexity or tasks, which
27 can be deployed in different forms. This new technological model is a preliminary map of
28 how to produce these services. In practice these maps co-evolve from the interactions
29 between chunks of complexity, emerging from the technologies at hand, and agents
30 producing environmental pressures.
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33 Breaking a transformation into manageable, self-contained tasks, is an important strategy to
34 manage its complexity (Simon, 1981, Beer, 1979). A small consultancy task may be within
35 the scope of one person. However, manufacturing an autonomous (self-driving) car, requires
36 many, largely self-contained, tasks (i.e. chunks of complexity). These tasks need to be
37 properly coordinated and integrated through an effective organisational structure; thus
38 decisions about this chunking are of key importance for an effective organisation. If the
39 chunking leaves out aspects of what we may consider are highly interdependent activities,
40 then the organisational system will be forced to align their interdependencies. It will be
41 necessary more coordination of these aspects by external supervision reducing the benefits of
42 having largely autonomous chunks. In any enterprise we may expect teams absorbing from
43 within as much as possible the complexity of its autonomous chunks; they attempt to absorb
44 as far as possible the contingencies that may take them off course. A workflow composed of
45 multiple chunks that define the enterprise's technology may require clustering them within
46 larger more aggregated chunks that define the enterprise's strategy to manage its complexity.
47 This chunking is the outcome of the enterprise's experience managing the complexity of a
48 transformation and as such it could be the source of learning practices. In the case of
49 successful enterprises these models may well be good practices that are used to learn and
50 improve performance. Good practices from other enterprises support the development of the
51 core enterprise. It is natural to expect that multiple practices or technologies may emerge to
52 produce the same transformation suggesting the possibility of multiple technological models
53 and their related unfoldings of complexity.
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57 In the language of the Viplan Methodology, and with reference to sustainability, there are
58 alternative forms to manage the complexity of a sustainable development goal; these are
59 learning strategies. Perhaps, the simplest way to start this learning process is to model the
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3 current way in which the enterprise is producing its services (as modelled in the inner loop)
4 and *reflexively* learning from the outer loop. Searching for new practices would be a form of
5 increasing the enterprise's learning. Overcoming constraints to this learning is in fact a
6 purpose of the outer loop. This search for a new technological model, in line with new
7 technologies and logical models, is at the core of ECMs.
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10 Furthermore, the complexity of an enterprise is more than managing the interrelated chunks
11 producing its services. Were that the case the enterprise would be limiting its value adding to
12 managing its production processes with no concern for evolving environmental challenges.
13 This would mean restricting learning without *reflecting* what is happening in the outer loop.
14 In fact the complexity of an enterprise extends beyond producing particular services or
15 products; new environmental challenges are increasingly more relevant. These are strategies
16 to manage complexity in different contexts, particularly those required by sustainability. The
17 complexity managed by an enterprise emerges from key *complexity drivers or variety*
18 *operators* closely related to an enterprise's technology, which needs to account for evolving
19 environmental pressures. These models refine the technological models to account for
20 product types, geography, market segments and time in different environments. And, it is
21 only when the system in focus evolves towards an *extended enterprise*, that is, *when the*
22 *enterprise evolves towards a new ECM, which bridges the complexity gap emerging with its*
23 *problematic environments, that the enterprise is measuring operationally its relevant*
24 *environmental complexity. This is a reflective process in which both the enterprise and the*
25 *ECM co-evolve.*
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29 An enterprise with product *design* capacity may subcontract product *manufacturing* to others,
30 adding to its capabilities. This is a typical case where the organisational system, as an
31 enterprise complexity model, is different to the *design enterprise*. In fact an enterprise's
32 strategies to produce a transformation can be many. The technological and structural models
33 in use are co-evolving with new technologies and emerging environmental constraints. At
34 any time, current models can be superseded by ingenious new forms of producing the
35 transformation. Each time this is the case the enterprise may take different decisions about
36 the structure and relationships to produce a transformation, perhaps creating a different,
37 innovative, *organisational form*.
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40 From the perspective of complexity these decisions imply the selection of *variety operators*
41 for the enterprise (Espejo, 2015 b). The design and selection of these operators is particularly
42 relevant in today's globalised and environmentally sensitive, societies. These operators define
43 an enterprise's new strategies to produce and make available their products and services,
44 intertwined with the technologies-in-use. Each of these decisions generates complexity that
45 the organisational system needs to contain structurally in ways that enhance its capacity to
46 respond to environmental pressures. The current pandemic (COVID-19) offers an instance of
47 mismatches between variety operators; the diagnostic tests necessary to work out numbers of
48 infected people, and also numbers of people already possessing antibodies, seem to be out of
49 sync with the operational capacity of health services (capabilities of hospitals and social
50 services) and beyond the government's strategies for economic recovery. Increasing hospital
51 capabilities, to receive infected people, requires amplification of hospital *variety*. At the
52 same time, learning about infected people and people with antibodies requires reducing the
53 variety of the overall population to those at risk and those with limited risk if they remain at
54 the front end of health and other economic services. The overall performance to counter the
55 COVID-19 pandemic requires managing the balancing of ongoing interactions between
56 people in the community and health services, that is, between people demanding services
57 (amplifying demand) and health delivering services reducing the variety of these needs
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(attenuating demand). As the Viplan Methodology suggests, structurally this implies going beyond the health service to create a much larger organisational systems, enabled by powerful scientific models and by autonomous units, within autonomous units (i.e. *a recursive structure*). As for economic recovery similar considerations are necessary.

Following earlier arguments, for a *lead enterprise such as a National Health Service*, *variety operators* are other enterprises, better scientific models and communication and management systems to produce a cohesive and adaptive organisational systems. This is a heuristic in the generation of ECMs. As new technologies and scientific models suggest alternative structural and technological models, most likely their structural mapping will require an alternative unfolding of complexity and new considerations about the distribution of autonomy and discretion (Espejo and Reyes, 2011). These are platforms to work out necessary structural changes using the VSM and the Viplan Method. In the extreme these new technologies may show that the current transformation of an enterprise is unviable, suggesting that before reconfiguring its resources, it may need questioning its identity and purposes altogether.

Reconfiguring resources and relationships for new ECMs

A general strategy to close the complexity gap between an enterprise and its environment is reconfiguring resources, relationships and interactions (Teece 2008, Eisenhardt & Martin, 2000). This strategy is closely related to the unfolding of complexity and the decentralisation or centralisation of resources and functions.

With current technology and scientific models, it is possible to have resource centralisation, using scarce specialised resources, and functional decentralisation for service delivery. This is a case where technology permits centralising product creation and regulation, thus gaining the advantage of scarce expert resources, at the same time of decentralising less specialised resources for service delivery (Christensen, et al, 2009 illustrates this situation for health services). What makes this situation consistent with the heuristic of pushing down complexity unfolding is that technology allows linking specialised centralised resources to local service delivery groups through *virtual autonomous teams* (Bowling and Espejo, 2000).

ECMs offer different strategies to manage an enterprise's complexity, such as it is the case with the National Health Service in the UK, experiencing COVID-19. New scientific models and technologies are changing the nature of these enterprises. From the point of view of attenuating the pandemic, people's distancing has been driven by scientific models, and the construction of new health facilities has been driven by amplifying building complexity through new technologies. In these cases key business functions such as finance, sales and marketing are likely to remain centralised reducing the scope for entrepreneurship at lower structural levels. In this example, at a first glance, the unfolding of complexity is likely to be skewed towards the top. In other words the scope for local autonomy appears to be restricted by the product and its technology. However, this needs not be so. Similarly, these local enterprises might well be networks of more specialised enterprises, whose viability is equally necessary, and so forth. This ECM is very different to that of a large all-embracing enterprise, which in the extreme conflates enterprise and organisational system.

These examples highlight the amplification and attenuation of an enterprise's complexity driving the emergence of an ECM. In the NHS's case, it is clear that in addition to the amplification of its activities it needs attenuators of environmental complexity. Without effective means to reduce undesirable local variations as a result of people's behaviours and resources (i.e. people's distancing to 2m.), that is, as a result of weak amplification of

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3 government's policies to attenuate local communities' behaviours, the overall performance of
4 the NHS and society suffers (i.e. more infections and deaths). This latter aspect shows that
5 developing mechanisms for organisational cohesion, which respect the autonomy of their
6 suppliers but also standardise their products, are necessary for services viability. Furthermore,
7 it needs to manage relationships between subcontractors, customers and a range of other
8 agents. Developing an ICT platform, such as blockchains (Tapscott and Tapscott 2016), to
9 manage an extended value chain is a powerful attenuator of environmental variety, which not
10 only standardises interactions but makes them more trustful. The more the NHS and its
11 regional and local units enable direct interactions among local suppliers and between these
12 and people in the community, the more of its environment's relevant variety will be absorbed
13 in the environment itself, reducing the residual variety that the Government and the NHS as a
14 totality needs to manage directly. Similarly, there are a range of variety operators that the
15 NHS needs designing in order to have an effective ECM. Also, it needs making viable its
16 own enterprise transformation; that is, its orthogonal transformation to those transformations
17 of the hospitals and services constituting the organisational system it leads. Say, it needs
18 capacity to create, design and implement networks (i.e. its own primary activities) to support
19 local clinical services, which are the platform for the ECM own learning. These platforms are
20 its strength and also its Achilles heel. It offers the strength of the great flexibility to
21 reconfigure resources and develop new capabilities should the circumstances so require, but it
22 has the challenge of building up relationships with distributed enterprises which use different
23 standards and make, among other aspects, more difficult complying with safety and security
24 requirements.

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29 ICTs are changing the nature of organisational interactions. This is an issue that
30 commentators have related to the surveillance capitalism and society (Zuboff, 2019).
31 Relationships and interactions dominated by high cost technologies, only accessible to a few,
32 are likely to reinforce centralised relationships. On the other hand, distributed technologies,
33 such as Microsoft Teams, Skype, Zoom, can support distributed, but also demanding,
34 relationships. Information technology enterprises are changing interactions between
35 customers and suppliers over time. The social steering of the government coupled to those
36 services like those that the NHS needs implementing, supported by ICTs and innovative
37 organisational models, enable increasing the effectiveness of the relationships between health
38 services and customers. Developing and maintaining these digital platforms appear to be the
39 challenge for the NHS, which add significant value to sorting out people's needs and defining
40 its core competencies.

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43 One of the NHS core competencies *should be* developing and maintaining web applications
44 and logistic networks to relate people to its local services. A more hierarchical model would
45 require a large number of intermediaries and distributors. However, its current problems
46 suggest that the ECM of the NHS needs to be reinvented continuously and, for instance,
47 blockchains may be offering this opportunity.

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50 ECMs in the economy, such as that led by the Bank of England in the UK, will have to
51 experience much change, reshaping economic relationships to overcome inequality, poverty
52 and recession .

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54 A focus on interactions and communications among producers *is an ECM for regional and*
55 *local economies*. Clear local policies and flexible technologies make possible the
56 development of enterprises as clusters. Today's ICTs, more than ever before, allow the
57 clustering of several enterprises in one organisational system. This was the goal of an EU
58 project about Digital Business Ecosystems (Nachira, et al. 2007). This project made clear that
59 open source software allowing Business to Business commerce (B2B), Enterprise Data
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3 Interchange, (EDI), internet integrated Computer Aided Design (CAD) and so forth were
4 infrastructures or enabling technologies for new economic models, less reliant on free
5 markets. In today's situation government institutions, like the Bank of England may provide
6 the leadership for viable clusters. These efforts to enable clusters to align their interests with
7 relevant national, regional and local institutions, require that the participating enterprises
8 develop relationships of organisational citizenship (relationship (6) in figure 2).

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11 In the context of the Viplan Methodology, the Viplan Method is a tool for modelling the
12 distribution of functional resources in an ECM. From the perspective of the ECM this method
13 is an instrument to test whether better management and organisational practices, including
14 new technologies, permit a more effective distribution of resources and problem solving.
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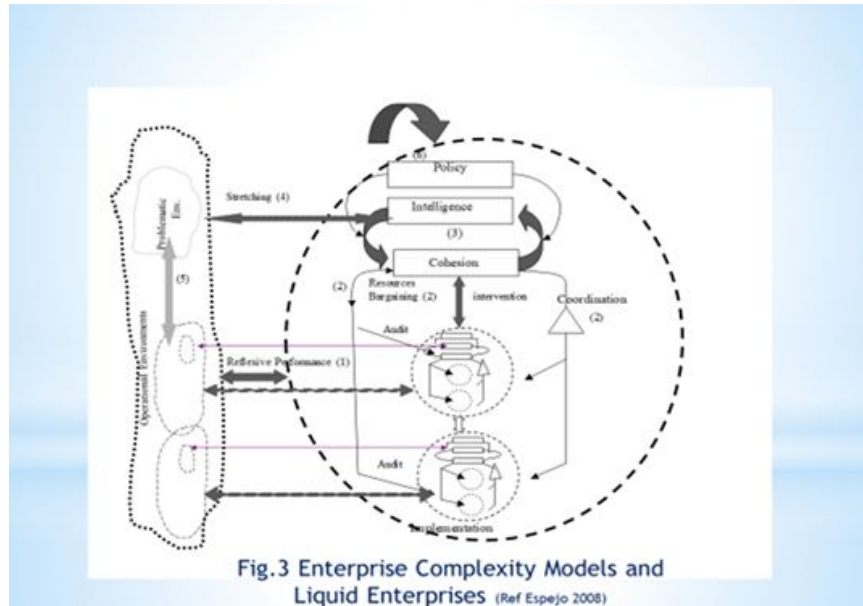
16 ECM and Performance

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19 The extended enterprise's performance is the acid test for the adequacy of enterprise's
20 strategies to manage complexity. An ECM, as a tool for governance, is a tool to adjust/change
21 the enterprise's structure to develop its performance. These changes are driven by many
22 factors, but most importantly, by the purposes of an emerging ECM, as it changes policies
23 and also as it makes use of new communication and information technologies. Thus, as an
24 ECM unfolds, it is necessary to observe how technologies alter communications between
25 environmental agents and actors of the organisational system. Is the enterprise developing
26 adequate capabilities to build up its intended ECM in an uncertain environment? Maintaining
27 an adequate performance in a dynamic environment requires constant structural adjustments.
28 The ECM, as a model of the structural strategies to manage complexity, helps working out
29 improvements, small and large, in the enterprise by developing communications and
30 reconfiguring the distribution of resources.
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33 The ECM is a dynamic model that has as a starting point the current situation of an enterprise
34 (inner loop in Fig 2), whose response to its total and problematic environments is reflecting
35 its current performance. The enterprise's performance is measured by the reflexive nature of
36 its current achievements and latencies as it develops its communications with agents in the
37 environment. They are depicted in figures 1 and 3 by relationship (1) -with the total
38 environment- and by relationship (3) -with the problematic environment. Key performance
39 indicators are used to measure this performance. The current enterprise has actualities -what
40 it does today-, capabilities -what it could do today if it improves its current structure-, and its
41 potentialities -what are its latencies in the environment (Beer, 1981). *An ECM is a way of
42 giving a structural expression to this potentiality.* As the enterprise in focus evolves into an
43 ECM, this model becomes the enterprise's potential performance. Its realisation has
44 actualities, capabilities and potentialities, but now the focus is on the complexity of
45 communications rather than on the products or services (Espejo and Dominici 2016) of an
46 still evolving enterprise. In this context *actuality* is measured by the relational complexity of
47 the current communications of the enterprise with its agents, *capability* is measured by the
48 complexity of the communications that the enterprise could match in the environment, with
49 proposed technologies and competencies, and *potentiality* is defined by the latent complexity
50 of its communications with agents as emerging from technologies, in the problematic
51 environments. This is the complexity implied by the ECM, which reflects the extended
52 boundaries of the enterprise and its *potentialities*. To deal with this complexity the enterprise
53 needs investing in new technologies and developing new structures. Achievement structurally
54 relates to the enterprise's *achievement relationship* (relationship (1) in Figure 3); is the
55 enterprise matching the communication demands of its intended network? Latency
56 structurally relates to the *stretching relationship* (relationship (3) in Figure 3); is the
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enterprise aware of its communication latencies, that is, how much more it ought to develop its communications to transform itself into an operational ECM? Is it exploiting the opportunities offered by the problematic environment? Is it developing its capabilities? And the *performance relationship* relates to the extend the ECM is bridging the organisational system's complexity gap with its sustainable development goals.



The structural aspects of these communications can be appreciated in Figure 3, which guides the practical development of the ECM. Improving an enterprise's performance is the purpose of the cybernetic (inner) loop in Figure 2. It requires bridging its self-defined complexity gap -or potentiality- with environmental agents. For this it needs capacity to assess current capabilities and the resources necessary to develop new capabilities. The ECM models strategies to manage the complexity of environmental agents' communications starting from the enterprise's current *organisational structure*. The better is this structure the better is likely to be its appreciation of the problematic environment and the clearer are the opportunities to develop the enterprise towards a selected ECMs. The challenge is dealing with the communications implied by new capabilities. The *inner loop* of the Viplan Methodology offers a heuristic to diagnose and improve the current enterprise's structure. Additionally, developing the enterprise towards its ECM requires seeing *reflexively* the enterprise as part of a *development loop* (i.e. *outer loop* in Figure 2) defining and creating new communication capabilities. This is a learning loop whose purpose is appreciating in conversations with environmental agents, that is, with those affected and affecting its sustainable development goals, alternative problematic environments and visualising latencies for developing new communication capabilities. These are potentialities for the enterprise and point at the resource requirements and their configuration to develop the enterprise implied by its desired ECM. Developing these capabilities imply investment programmes and structural changes. An ECM's *development loop* uses the interactions between the enterprise and its environmental agents to work out new capabilities. It helps clarifying strategies to manage environmental complexity based on ICTs, scientific models and related technologies. It helps bootstrapping new policies to an existing organisational structure that makes possible the development of new capabilities.

Considering that the communication complexity of an ECM is the enterprise's potential variety, managing its relational variety with that of the environment's sustainable development goals, requires:

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1. “Attenuating environmental variety without killing it”. This strategy has the potential of increasing the appreciative complexity of the sustainable development goals by fostering policies that increase the self-organisation and self-regulation of the targeted environmental agents, but, and this is an important caveat, self-organisation and self-regulation deal with most of the variety within the environment itself -reducing it vis-à-vis the enterprise’s variety, thus decreasing the residual variety that needs the enterprise’s attention. Indeed, the very same communication technologies can help to do this.
2. Amplifying the enterprise’s variety through collaborative enterprises building the ECM; these collaborative enterprises increase the enterprise’s variety as they align their doing with the enterprise’s transformation. They constitute the evolving innovative ECM; they communicate the enterprise’s potential variety to the environment in need of sustainable attention.
3. Managing the residual variety left unattended by agents in environmental that requires the enterprise’s attention, by using variety attenuators, such as information filters, communication devices and so forth.
4. The above three strategies are part of enterprise’s *variety engineering vis a vis its environment to achieve adequate performance*. Thus, the attenuation of environmental complexity is done by collaborative enterprises and resources as their interactions evolve with environmental agents. A purpose of the ECM is offering ingenious variety engineering strategies (Beer, 1979, Espejo and Reyes, 2011) for the enterprise to manage environmental complexity and to develops new capabilities. To check whether the variety engineering model is adequate it is necessary to assess whether the complexity management strategies are balanced regarding amplification and attenuation of varieties. For instance, an enterprise’s attempt to develop a network may increase environmental agents’ awareness of its services. However, if this amplification triggers a demand for communications that the collaborative enterprises are unable to respond to, then the development of new communications may not succeed. The enterprise may develop strategies and tools to improve agents’ willingness to produce services by themselves in the environment, but, if after these changes the enterprise still does not match satisfactorily the building up of communication requirements, it may experience a backlash; the enterprise did not pay enough attention to balancing amplification and attenuation. It is failing to achieve adequate performance. These are learning models and therefore need to be in constant evolution supported by new scientific models, technologies and possibly social networks to allow the enterprise to monitor its achievements, latencies and performance.

From the recursive nature of the VSM it may be expected that the evolving ECM will contain primary activities beyond the enterprise and become particularly significant in the management of environmental complexity.

Coda

The strategies that an enterprise like a country’s National Health Service uses to create, regulate and implement a new transformation in a problematic situation, like COVID-19, depends on social, cultural, economic, technological and other factors, whose relevance emerges as it co-evolves with relevant environmental agents, such as people in the community. *As environmental pressures increase an enterprise can vary significantly the configuration of its resources, including those implied by the ECM, and this can happen in a*

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3 *relatively short term*. It is apparent that the days when a particular configuration could remain
4 unchanged for long periods are over and flexibility is critical for viability beyond survival
5 (Espejo 2008).
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7 Enterprises are constantly experiencing significant changes in their environments. Ingenuity
8 in managing the complexity of their relationships is fundamental to success. New digital
9 technologies offer possibilities for multiple complexity management strategies, which are
10 changing the nature of organisations. The industrial economy of the 20th century is being
11 superseded by the network economy of this century (Benkler, 2006, Schwab 2017). This
12 change is transforming the strategies to manage complexity. Creative forms to match the
13 requirements of an enterprise are emerging every day. From the rather centralised design,
14 production and distribution of products of the industrial economy of the past century, to
15 today's service economy underpinned by artificial intelligence and communications, new
16 centralised and decentralised organisational forms are becoming possible. The Enterprise
17 Complexity Model is proposed as heuristic to manage this transformation.
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20 Dynamic enterprises depend on networks and other resources to reconfigure their structures
21 and reduce response times; these networks and resources make possible the production of
22 demanding services, quicker and closer to customers. They are less interested in production
23 processes from 'nuts and bolts' to finished products; globalisation is making this ineffective.
24 This new kind of enterprise may decide that it is more challenging and effective to manage
25 the *communications* that are necessary for an effective value chain with related enterprises
26 than to manage the production and distribution of services by themselves. For *alternative*
27 *innovative transformations* it is possible to produce a wide range of enterprise complexity
28 models, which may support reconfiguring the enterprise's resources and from the emergence
29 of different capabilities in collaboration with other enterprises. An ECM transforms the
30 resources, communications and interactions of the an existing enterprise. Supported by the
31 Viplan Method, technological and structural models help hypothesising new unfoldings of
32 complexity and distribution of resources. The Viplan Methodology recognises that these
33 models are platforms for discovering latencies and for innovative implementation (i.e. for
34 bridging the enterprise's complexity gap with its environment).
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38 They provide the platform for developing communications and eventually for hypothesising
39 new unfoldings of complexity. For an enterprise as already said, its primary activities are less
40 likely to be those producing its services, which can be subcontracted, and more likely
41 enabling communications and relationships between them and suppliers, customers and other
42 agents. In the latter case the enterprise is servicing its customers with the services named in
43 its identity but 'its doing' is managing the communications between them and their
44 customers, suppliers and other agents through enterprises beyond their boundaries. Primary
45 activities for this enterprise, in this case, may be internet based ICT platforms to enable the
46 communications entailed by the value chain. For a public sector institution like the NHS,
47 similar considerations may apply; rather than providing traditional services directly, public
48 institutions may manage the communications of public-private partnerships (PPPs) to provide
49 them. What is particular to these situations is the ingenious use of digital technology and
50 scientific models to increase performance and competitiveness. For a wide range of industries
51 such as publishing, transportation, retailing, marketing and most importantly health, the
52 potentials of digitalisation are indeed enormous (the 4th Industrial revolution). In all these
53 industries enterprises are developing innovative *communications* with other enterprises and
54 suppliers and customers. These are strategies to develop *many to many interactions* between
55 enterprises through distributed self-organising interactions, to make them more trustful and
56 reliable. They need models to make easier and more cost-effective the *matching of*
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3 *complexities* in these interactions; new technologies are opening the space for *these*
4 *matchings, and are offering opportunities for ECMs.*
5

6 The enterprise's ECM, that is, its strategy to manage relevant complexity in highly dynamic
7 niches/markets may require, reflexively, an on-going reconfiguration of resources,
8 communications and relationships to produce a more responsive organisation. The problem
9 solving heuristic of the Viplan Methodology emphasises the capabilities of the *network*
10 *economy*. The enterprise models of the industrial economy need to be replaced by network
11 models underpinned by digital platforms. The challenge for enterprises is transforming their
12 old industrial economy based models into network economy models that make use of new
13 opportunities. Clustering the activities of small enterprise or individuals in different
14 configurations can produce much more fluid, liquid organisation structures (Bauman, 2000,
15 Espejo 2008). The cybernetics of the network economy supports decentralisation and fluidity
16 in ways that the industrial economy did not. Martin Luther's Church reformation in 1517 was
17 enabled by the invention of printing, which weakened the power that the Church had over
18 information and knowledge production in Europe. Equally ICTs in the digital economy have
19 the potential of weakening the power of large enterprises to the benefit of the more talented
20 people. Our increased autonomy and in particular our capacity to do more by ourselves,
21 makes it possible to increase the use of self-organisation and self-regulation in the
22 environment to the benefit of social, environmental and economic enterprises. These facts,
23 emerging from the network information economy, can influence enterprise models to drive
24 today's activities.
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29 In summary, the Viplan Methodology offers a learning platform to develop an enterprise's
30 latencies towards dynamic capabilities. The Viplan Method offers directions to design
31 effective structures. The variety engineering model is used to model communications and
32 interactions between enterprises of all kinds.
33

34 This paper has proposed a methodology to develop an Enterprise Complexity Model (ECM),
35 which is visualised as a distributed governance model of an ecology of evolving enterprises.
36 Governance is understood far beyond directing development; it is understood as guiding the
37 ecology of the enterprises' collective self-organization. The challenge is steering their self-
38 organization towards values and policies creating, regulating and producing products and
39 services that are deemed necessary to handle societal problems like COVID-19 in general and
40 for the global economy. This view of distributed governance includes enterprises at all levels,
41 from the most local to the most global. Governance is focused on processes aimed at
42 innovation as well as making things happen today.
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